**System Request – BITS Project**

**Project sponsor: Anthony Meunier**

**Business Need:**

Online system that will speed up staffing process and establish database of company and client records in order to increase efficiency and extend profit margins.

**Business Requirements:**

The functionality that the system should have is listed below:

* Automatically search for staff members
* Match criteria defined in staffing request
* Keep database records of staffing requests
* Keep database records of temporary staff profiles with current status
* Keep database records of historical transactions

**Business Value:**

The benefits of this online system will include a sped up staffing process and will help to eliminate many human errors. In addition, the new system will also add a database of various records. This should increase employee morale and reduce turnover, as well as allow greater efficiency which will generate more sales and eliminate excess costs. Company’s reputation and work environment should improve as well.

Conservative estimates of tangible value to the company includes:

* $250,000 in increased annual sales

($250,000 current sales \* 2 = $500,000 annual sales)

* 18% increased profit margin

(12% currently, increased to 30%)

* $10,000 saved in miscellaneous costs

**Special Issues or Constraints:**

* Aside from high initial cost to start-up system, yearly maintenance cost and related expenses is also a point of concern. In order to fund the system, the company may need to borrow money.
* Future growth or potential of system may not able to be fully realized in initial implementation.
* System must be up and running within one year in order to preserve client relationships.